



Purchase Agreement

(a product of Wolf Search Solutions)

Service Description:

The Wolf Survey is an annual compensation and benefits survey of Sales and Marketing positions within the Foodservice manufacturing sector. The report includes comprehensive data on base salaries, incentives, commissions, pay practices as well as job descriptions. Our Sales and Marketing Surveys include data for U.S. and international Foodservice manufacturers of all sizes, ranging from small private firms to multi-national corporations.

Annual Subscription Includes:

- Compensation reports for approximately 20 Sales Job Titles and 10 Marketing Job Titles in PDF format
- Excel and print formats (\$250 additional)
- Benefit practices and compensation practices
- Unique practices
- Comprehensive job descriptions

Pricing:

The Wolf Survey is released annually in April. It is available to be purchased in its entirety or by Job Family.

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|---------------------------------------|---------|
| • Sales and Marketing/IFMA Member | \$2,995 |
| • Sales and Marketing/non-IFMA Member | \$4,495 |
| • Sales Positions/IFMA Member | \$2,495 |
| • Sales Positions/non-IFMA Member | \$2,995 |
| • Marketing Positions/IFMA Member | \$1,295 |
| • Marketing Positions/non-IFMA Member | \$1,995 |



Payment Terms:

The Survey product will be emailed to the executive authorized to order the Survey product and/or products once Wolf Search Solutions receives signed Non-Participant Agreement and payment in full. Invoices are generated upon receipt of Non-Participant Agreement:

FAX signed Agreement to Wolf Search Solutions at 856-787-1207. Invoice will follow. Terms are Net 15.

Or

Mail signed Agreement with a check for appropriate amount to Wolf Search Solutions, 1317 Route 73 North, Mt. Laurel, NJ 08054

Terms and Conditions:

In order to activate your subscription to The Wolf Survey, you must read and indicate your agreement with the Terms and Conditions below by signing on the appropriate line and returning to Wolf Search Solutions, LLC as described above.

You have requested a subscription to The Wolf Survey, produced by Wolf Search Solutions, LLC ("WSS") as described above. You agree to pay the subscription fees which are described above. Please circle your choice.

If you are part of a larger organization that has more than one business unit (division, subsidiary, parent or other affiliate) which has need for the survey results as ordered above, we will provide a copy of such survey results to each business unit listed below. A separate Subscription Agreement will need to be executed by each business unit. The discounts are outlined below:

- First related business unit: 25% discount of above pricing
- Second related business unit : 50% discount of above pricing

While WSS screens and inputs such data from Participants, the data remains the property of the Participants and WSS does not do any independent investigation of the data and does not warrant or represent the accuracy of such data or survey results. WSS does not have any obligation to update the survey after the effective date of issuing an annual survey. If it determines to update data during the course of the survey period, it reserves the right to charge separately for any such update or any other report. WSS reserves the right to restrict orders from certain parties.



THE WOLF SURVEY

COMPENSATION & BENEFITS STUDY
FOR FOODSERVICE MANUFACTURERS

The Wolf Survey results are subject to protection of U.S. copyright law. Purchasers (Non-Participants) agree to use the survey results only for their own internal business purposes, to maintain them in confidence, and not to disclose them or the report, in whole or in part, to any third party except for its employees and agents who use them for the Purchaser's (Non-Participants) legitimate business purposes. The limitation on disclosure prohibits disclosure to any related business unit as described above which is affiliated with the Purchasers (Non-Participants) and which does not independently subscribe or participate.

WSS is actively engaged in executive searches in this industry and has engaged an independent third party to process and maintain the anonymity of the data supplied by specific Participants. The names of Participants and Purchasers (Non-Participants and related business units) may be disclosed publicly, but the data supplied by Participants will not be identified in the survey as applicable to any particular Participant, and WSS will keep such information confidential to the fullest extent permitted by law. No Participant, Purchasers (Non-Participants or related business unit) has any right to obtain access to any of the data supplied by Participants.

WSS and Purchasers (Non-Participants) shall abide to anti-trust guidelines of the U.S. government.

Company Name _____

By _____
Authorized Signor

Print Name/Title _____

Address _____

Email Address _____

Phone Number _____

Date _____

Related business unit _____